



tearfund

---

# Annual Report 2018

# Contents

<b>CEO Message</b> .....	3	<b>Restore</b> .....	13
<b>Where we work</b> .....	4	<b>Empower – Agriculture</b> .....	17
<b>Income and Expenditure</b> .....	7	<b>Empower – Self-help Groups</b> .....	19
<b>Nourish</b> .....	9	<b>Sponsor</b> .....	21
<b>Protect</b> .....	11	<b>Financial Review</b> .....	22



Tearfund is committed to adhering to the Council for International Development's Code of Conduct. If you feel Tearfund has breached this, you can contact CID by calling 04 496 9615 or emailing [code@cid.org.nz](mailto:code@cid.org.nz).

If you wish to make a complaint to Tearfund, you can do so by calling 0800 800 777 or emailing [info@tearfund.org.nz](mailto:info@tearfund.org.nz).

Charity Act 2005 registration CC21725

**COVER PICTURE** Helen Manson

# CEO Message

Dear Friends,

It has been wonderful to look back over the year and reflect on the remarkable achievements that your generosity has enabled. Our dedicated partners have once again tackled some of the most entrenched poverty and sorry injustices on this earth. And they've done so in ways that transform lives; bringing relief, hope and dignity to those they serve. Thank you for playing such a big part in the transformations I see every time I visit our partners or read a story from the frontlines. It's humbling and inspiring.

With your support, we have impacted the lives of more than 338,600 people. Together with the New Zealand Aid programme, you have helped us raise nearly \$14.2 million. This enabled us to commit \$10.7m to 29 partners in 24\* countries, spread across our five causes.

Child sponsorship in partnership with Compassion International continues to touch the lives of over 10,000 Kiwis who support over 12,000 children, helping them thrive where they might otherwise struggle below the poverty line. Sponsorship continues to represent just over half of our funding from private donations.

On the disaster response front working within the Integral Alliance, our partners have worked tirelessly, meeting the growing

needs of people fleeing the ongoing conflicts in Syria, South Sudan, and now the Rohingya in Myanmar, who have fled to neighbouring countries. Our partners are committed to journeying with these people until they can safely return to their homelands, and we are grateful for those who have faithfully given to these ongoing crises year after year to make this possible.

We have experienced growth in our government-backed Empower projects, as projects in the Philippines, Sri Lanka and Ethiopia have expanded through matched funding arrangements with Tearfund's private donations. Our Protect projects, tackling the growing problem of human trafficking, have also developed, particularly as prosecution work in SE Asia has ramped up securing convictions against 71 traffickers.

I will leave our Annual Report to tell more about the life-changing difference that you have been a part of, and to say thanks once again for trusting Tearfund with your generous donations.



**Ian McInnes**  
Tearfund CEO

A handwritten signature in blue ink, which appears to read 'Ian McInnes'. The signature is fluid and cursive, written over a white background.

\* Number excludes our sponsorship partner working in 25 countries.

# Where we work

**We believe communities have the best solutions to their problems, so we identify local organisations around the world to partner with and empower to effect positive change.**



## Our causes

-  **Sponsor**
-  **Restore**
-  **Protect**
-  **Empower**
-  **Nourish**

**Find out more online**  
[tearfund.org.nz/Our-Work](http://tearfund.org.nz/Our-Work)

## Motivated by Jesus, we encourage Kiwis to act for justice to relieve poverty among the world's most vulnerable people.

Together with our generous supporters, Tearfund puts faith into action. We combine the commitment of our local team with the expertise of international partners to bring about real change in the lives of those most in need.

We help our partners **nourish** communities with life's essentials. We help them **protect** the vulnerable

from exploitation. We help our partners **restore** hope and peace when disaster and conflict strikes. We help **sponsor** children in need, and we help **empower** people to create sustainable livelihoods.

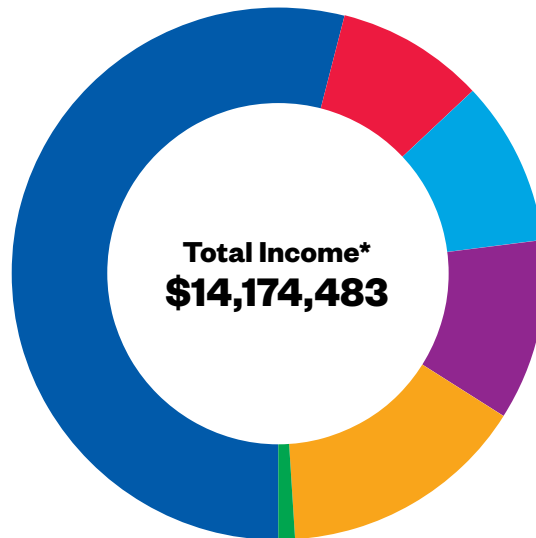
Our vision is to see individuals and communities around the world transformed by hope, opportunity and dignity.

Together, we are making a real difference.

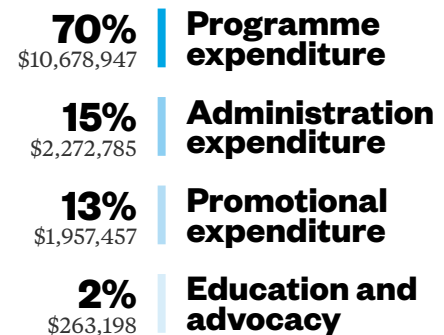
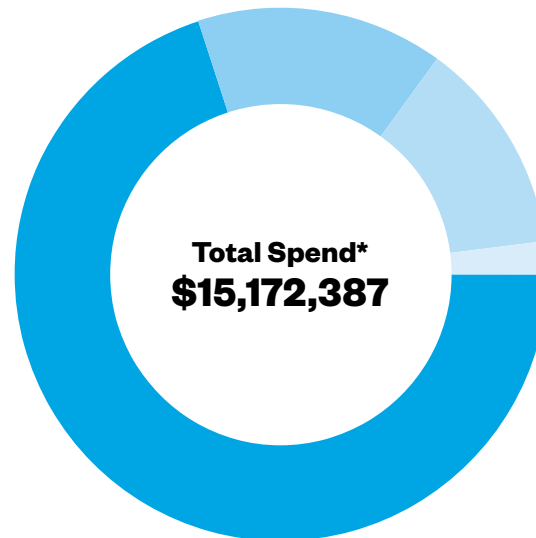


# Income and Expenditure

**Income  
by Cause**  
for the  
year ended  
30 June 2018



**How your  
money  
was spent**  
for the  
year ended  
30 June 2018



\*For more information, see page 22 and 23 for the financial review.



**“Before, we were line fishermen, but we didn’t catch much. Since receiving nets through the project, we have bigger catches. This increases our income...the results are slowly increasing, it’s a learning process. Before we only knew the basics, now we’re at the next stage of weaving our nets and drying fish. The increased catch also means better nutrition for our families.”**

Warisi (right) pictured with fellow fisherman, Feroni, on Hibala Island, Indonesia.

**10,500**

mothers can spot danger signs to prevent childhood illness.

India

**676**

mothers were educated on how to keep their children healthy.

Indonesia

**52% increase**

in the number of children washing their hands.



# Nourish

## WATER, HEALTH AND EDUCATION

**Our Nourish cause works to ensure the basic needs of communities are met with dignity. Having access to adequate health and education are fundamental human rights. However, many are deprived of these basic services.**

In the past year, at least 81,000 people benefited from Tearfund's work in the areas of health and education. Knowledge of hygiene, sanitation, nutrition and common disease prevention increased significantly across all our health projects. Pregnant women and mothers of infants are equipped with knowledge which helps them enjoy healthier pregnancies and breastfeeding. More than 10,500 women and their families have benefitted in this way.

### **Cambodia**

Tearfund supported access to education for all ages of people living in poverty, opening up opportunities and brighter futures for them. This included supporting school access for Cambodian children who have a parent in prison (through the provision of

materials and uniforms). All 173 school-age children in the programme are in school. Several training sessions on child protection were conducted to help keep children safe from exploitation and abuse.

### **Afghanistan**

Our partner in Afghanistan provided adult literacy classes to people from a minority language group who have not otherwise had the opportunity to learn to read and write. In total, 1,637 people (children and adults) benefitted from direct support to education.

### **India**

Tearfund's partners are working in areas with high rates of poverty and health issues, including severe infant and maternal death rates. Tearfund's partner in Rajasthan worked to improve the health of mothers and their children.

### **Indonesia**

Our partner finished a three-year health project which directly assisted 12,222 children and 676 mothers. As a result, something as simple as children hand-washing with soap increased from 8% at the start of the project to 60% at the end, resulting in a 30% reduction in the incidence of diarrhoea.

## 12,766

**women, including pregnant women and mothers of young children, know how to keep themselves and their children healthy.**

India

## 173

**children of prisoners helped through health support and education.**

Cambodia

## 480

**students graduated from adult literacy classes.**

Afghanistan

---

**\*Dao's virginity was sold when she was just 13. Someone Dao knew in Vientiane, Laos, invited her to work at a resort in Thailand, but she was forced to have sex with customers of a karaoke bar. She was there for just four days before she was removed through the work of Tearfund's partner and Thai police. She was identified by an undercover team working for Tearfund's partner as under 18 and therefore trafficked. By law, a child, cannot consent to sex "work".**

\* Name has been changed to protect Dao's identity.

**52**

community leaders were trained on the indicators of forced sex so they can expose it in Fiji.

**67**

trafficking victims were released from commercial sexual exploitation in Thailand.

**576**

survivors were directly supported in their recovery from the trauma of trafficking, slavery and abuse in Cambodia.

**50**

Nepali people (42 women and eight men) learned how to grow vegetables for profit to reduce their economic vulnerability to being trafficked.

**3,781**

Sri Lankan children were part of children's clubs in Sri Lanka, aimed at keeping them safe from exploitation.

# Protect

## ANTI-TRAFFICKING AND EXPLOITATION

**The Protect cause aims to holistically combat labour and sex trafficking and other forms of exploitation. Our five Protect programmes across five countries impacted more than 46,500 people, achieving transformational change across three areas:**

1. Preventing trafficking.
2. Investigations, removals and prosecutions.
3. Improved aftercare and reintegration for survivors of trafficking and exploitation.

Our prevention partners in Nepal and Sri Lanka mobilise communities to improve their social, cultural and economic well-being, even political participation, to reduce their vulnerability to human trafficking and exploitation.

### **Trafficking prevention**

In **Nepal**, our partner has eliminated the incidence of people being trafficked or exploited in programme areas. Over 480 people (410 women and 71 men) attended campaign days on safe migration and trafficking, learning what to look out for and how to respond to situations involving traffickers when accepting jobs outside their communities.

Twenty-four women were also supported to start small businesses to improve their livelihoods and reduce their vulnerability to being exploited.

In **Sri Lanka**, children's clubs mobilised children to advocate for their rights to

help protect themselves and others from exploitation, including child labour and sexual violence. Almost all children can give a recent example of how they have exercised their rights.

### **Investigations, removals, prosecutions**

In **Thailand**, our partner is creating a strong deterrent by working with Thai law enforcement to gather high-quality evidence of trafficking and increase the number of prosecutions of offenders. Our partners successfully helped to secure convictions against 71 traffickers. The aggregate jail time across these convictions is 439 years.

### **Aftercare for survivors of exploitation**

Our partners in **Fiji** and **Cambodia** work to help survivors receive care, counselling, training and support during prosecutions against their abusers.

#### **Fiji**

Our partner helped 106 survivors of sexual violence in court cases against their abusers.

#### **Cambodia**

91 victims and witnesses— 70 of whom were children—were supported in Cambodian court cases to testify against perpetrators.

**800**

farmers were given seeds to grow food for their communities.

Tonga

**100%**

of Syrian refugees surveyed said Tearfund helped meet their winter needs.

Lebanon

**2,100**

winter blankets were distributed to Syrian refugees.

Lebanon



PICTURE Rosie Paterson-Lima



PICTURE Helen Manson



PICTURE Helen Manson

# Restore

## DISASTERS AND PEACEBUILDING

**The Restore cause aims to respond quickly and effectively to disasters and help communities reduce the risk of disaster and conflict. In the past year, more than 76,000 people were directly helped by Tearfund's partners either immediately after a disaster or through longer-term recovery.**

Tearfund also supported people and communities to build resilience against future crises and to build peace amongst communities that are antagonistic towards each other. These preparedness and prevention activities benefitted a total of over 1,790 people.

### **Tonga**

Cyclone Gita struck Tonga on February 12, 2018. It was the strongest storm to strike Tonga in 60 years, damaging or destroying almost half of the country's root crops. Thanks to our generous supporters, Tearfund helped 800 farmers by providing seeds to grow replacement food for their communities. We are continuing to help communities to prepare for future disasters.

### **Syria crisis, Syria/ Lebanon**

With the generous help from Tearfund's supporters, our partner provided fuel for heating and emergency food vouchers to 2,665 of the most vulnerable families (approx. 13,275 people) impacted by conflict. Blankets, heating stoves and winter clothing were also distributed.

### **South Sudan refugee crisis, Uganda**

Through the generosity of New Zealanders, our partner provided daily emergency water rations in refugee settlements in northern Uganda. Water trucking provided a life-line while longer-term water solutions are still being established. In total, 8,900,000 litres of safe water was delivered. An estimated 44,990 people directly benefitted from the water distribution.

### **Drought in Somalia/ Somaliland**

With your support, Tearfund's partner improved food access for 475 households severely affected by drought conditions. They supplied 'cash transfers' for three months. The majority showed improved food consumption by the end of this intervention. A further 330 households were also assisted with improved access to water.

## **8,900,000L**

**of safe water was delivered to refugees in Uganda.**

## **Over 1,500**

**Rohingya refugee women improved their literacy in Burmese and English.**

**Bangladesh**

## **Over 1,000**

**people from Israeli and Palestinian backgrounds attended camps and other events aimed at building reconciliation.**

## 2017 South Asia floods

In August 2017, floods hit India and Bangladesh, washing away thousands of houses and damaging many more. The floods also wiped out food crops, causing food shortages. Our partner provided emergency support to 10,161 of the most vulnerable people.

## Rohingya crisis

Since August 2017, hundreds of thousands of Rohingya families have fled Myanmar into neighbouring Bangladesh in response to extreme violence and discrimination. Tearfund is continuing to assist Rohingya refugees in Cox's Bazaar, Bangladesh.

## Pacific resilience-building

Young Pacific leaders participated in various training courses to better prepare their communities for future disasters. This included first aid training and disaster simulation exercises.

## Peacebuilding and reconciliation in the Holy Land

In the past year, support for peace-building activities in the Israel-Palestinian territories has been strengthened through funding Tearfund's partner. Over 1,000 people from various ethnic and religious backgrounds participated in events aimed at reconciliation between divided groups.

**“I have five children, ranging from 7 months to 11 years old. We used to have a dairy farm. I saw bombs, shelling, people dying and ruins all around us. Every day, I heard stories of families losing their children, and I was so scared of losing one of mine. We left everything we owned back in Syria. Some people told us about how their church could help us, and so the pastors came and met with us. Soon after, we started receiving things from the church like food vouchers, milk and nappies. We are so grateful.”**

**Marwa, Syria**

## Integral:

Tearfund is a member of the Integral Alliance, a group of 22 Christian aid organisations in 14 countries around the world that pool resources to respond to disasters. Together, we work in over 100 countries through over 650 partners.

PICTURE Helen Manson



**Pusin sees coffee as a way of providing a future for his kids, and hopes that one day they can provide for him in his old age. Pusin laughs as he compares coffee to his children: “Coffee is like a child. When you look after it well, it will grow up and look after you!”**

**Pusin—Coffee grower on Tanna Island, Vanuatu**

**301% increase**

in average monthly household income for farmers in Sri Lanka participating in a Tearfund-supported dairy programme.

**2,991 children**

(half girls, half boys) participated in Junior Farmer Clubs in Sri Lanka.

**15 tonnes**

of coffee was grown and sold by 508 farmers on Tanna Island, Vanuatu.

PICTURES Andrew Finlay





# Empower AGRICULTURE

**The Empower cause focuses on growing livelihoods through agriculture and Self-help Groups (SHGs), where communities save small amounts to create a fund from which members borrow money to start small businesses.**

Several new programmes have begun recently, with strong foundations for successful economic development and improvements in wellbeing. Over 122,250 people have benefitted from Empower projects this year across Ethiopia, Mongolia, India, Sri Lanka, the Philippines and Vanuatu.

## **Philippines**

Tearfund partners have worked with communities recovering from disasters to restore livelihoods and to find new income opportunities to assist their recovery. On the island of Mindanao, a Tearfund partner is teaching organic farming methods, opening up new opportunities for earning money. In the past year, 325 people were trained in organic agriculture. More than 50 are already organically certified.

## **Vanuatu**

On Tanna Island, 90% of coffee plants were wiped out, along with most other crops, following Cyclone Pam in 2015. Since then, our partner has helped communities to replant gardens, rehabilitate coffee plantations and train farmers on alternative cash crops. They have also helped communities to prepare for future disasters. Coffee plantations are returning to

pre-cyclone levels, with 15 tonnes of coffee being grown and sold by 508 farmers.

## **Sri Lanka**

In Sri Lanka, Tearfund's partner has helped communities to increase their incomes by 300% through dairy production, processing and marketing. This economic success has continued with the start of a further dairy project in October 2016. By June 2018, 1,500 farmers were producing almost half a million litres of milk per month, generating approximately \$340,000 NZD. Participants are now self-sufficient, earning on average \$230 per month from milk sales. This is enough to cover their family's monthly needs (estimated at approximately \$150 per month).

## **Mongolia**

Traditional herders have established vegetable gardens as a new source of income to meet their basic needs. The programme is reaching wider, and now more than 11 cooperatives are operating. The Provincial Government is supporting the programme by allocating more land for community gardening. In addition, other farming industry activities have been established such as rhubarb processing, tanning, soup production and vegetable processing.

**“My husband is a rickshaw driver and earns just enough to support our family. The Self-help Group has helped me get a loan to start a business making and selling poppadum to fund my children’s education. I hope to give my children a higher education. We would do anything for our children to reach their dreams.”**

**Chandrawati (India)**



**99%**

of people were able to buy and/or produce more food and were better able to feed their family than a year earlier, as a result of participation in SHGs.

(Ethiopia)

**88%**

of respondents have increased their income in the past year.

**22,980**

people directly benefited by 614 SHGs run across four countries (Ethiopia, India, Philippines and Afghanistan).

PICTURE John Watson



PICTURE Rosie Paterson-Lima



PICTURE Helen Manson

# Empower

## SELF-HELP GROUPS

**The Self-help Group (SHG) approach revolves around strengthening sets of positive relationships, building social networks as well as helping to build improved economic empowerment. They are essentially savings and loans groups, but far more than economic change happens within these groups. They also accelerate positive social change.**

### Philippines

Coastal communities severely affected by Super Typhoon Haiyan in November 2013 are now shifting to longer-term livelihood development, with the establishment of 81 SHGs. This has brought together 800 people (81% of whom are female) in small groups to save money and access loans for business development. A key impact has been that typhoon-affected families feel they once again have control of their lives and their future.

### India

In India, where groups are made up of female members, public perceptions of women have changed from viewing them as 'slaves' or 'spenders' to people of value who are active contributors within their families, and men are more willing to listen to their wives. Families are also seeing the importance of educating girls as well as boys, where previously girls might have been viewed as 'liabilities' within their family, raised simply to be sent to another home upon marriage. There were 259 SHGs running with 2092 members.

### Afghanistan

Our partner in Afghanistan ran 49 SHGs (21 women's groups and 28 men's) with a total of 980 members (420 women and 560 men). Members also discuss and prioritise community needs and receive appropriate training.

### Ethiopia

A total of 225 SHGs were supported by Tearfund, benefitting 19,911 people. In Ethiopia, 99% of group members were able to buy and/or produce more food and were better able to feed their family than a year earlier. Reported rates of childhood sickness more than halved. The study also found that 88% of respondents had increased their income in the past year and 94% of them had saved money. People are now increasingly able to provide educational opportunities for family members and to cover medical costs when needs arise. Childhood sickness rates have more than halved, and members of SHGs report increased hope for the future.



**Denis can hear now thanks to child sponsorship.**

PICTURE Compassion International

**25**

**New Zealanders visited their sponsor child.**

**60,452**

**letters were exchanged.**

**22,000**

**letters were sent to children, with 12,000 of these via the Tearfund website.**

**\$200,000**

**Nearly 6,000 sponsors gave over \$200,000 for Christmas gifts.**

 Releasing children from poverty  
**Compassion**  
in Jesus' name

# Sponsor

## CHILD SPONSORSHIP

**Child sponsorship continues to be a favourite way New Zealanders support the work of Tearfund. Of the almost 2m children sponsored through our partner Compassion International, there are currently 12,000 children across 25 countries who are sponsored by people living here.**

Over the financial year, 1,273 additional children were sponsored by New Zealanders. Your support gives children the opportunity to rise above their circumstances and to flourish.

### **The programme provides access to:**

- Medical care
- Educational support
- Pastoral care
- A safe place to play
- Nutritional support
- The opportunity to hear about Jesus
- Encouragement through letters from sponsors

### **Denis hears for the first time**

At the age of nine, Denis heard his mother's voice for the first time. He had lived locked up in a muted world, unable to fully interact with those around him. Because Denis could not hear, he suffered loneliness, rejection and was bullied at school. That was until he was registered in a child sponsorship programme run by Tearfund's partner, Compassion International, in Honduras.

Denis felt loved when he started at the project because the other children accepted him just

the way he was. During Bible lessons, Denis' tutor and classmates even performed plays so Denis could understand the stories better.

When Denis was 11 years old, he received a hearing aid that would change his life forever.

"When the hearing aid was turned on, I felt disoriented because my brain was trying to understand sounds that I never heard before," recalled Denis. "Once I focused on my mother's voice, I listened to her clearly and I burst into tears of happiness."

"I was deprived of language because I could not communicate clearly. As a child in poverty, I was not offered to learn sign language. That was beyond my family's reach. I lost a rich period of normal development while growing up. I never thought that I would be able to hear as I do right now."

Denis is now confident about going to school after he previously failed a couple of years because of his hearing impairment. He aspires to become a doctor and to treat other patients who suffer his same condition. Denis' heart is full of hope and expectations because he learned at the project that he can do all things through Christ who strengthens him.

# Financial Review

---

**Here's a quick look at how your generous gifts were spent to help release people from poverty over the past year.**

## **Overall Spending**

In the financial year to June 2018, we spent close to \$10.7m on our work with international partners working across five causes around the world. We also spent \$263k on Education and Advocacy, which includes the Ethical Fashion Guide Aotearoa and The Justice Conference, where we connect New Zealanders to global issues of poverty and injustice. We ended the year with an operating deficit of \$997k as we continue to distribute designated funds to partners around the world.

## **Child sponsorship**

Child sponsorship supports over 12,000 children across 25 countries. It remains over half of all funding from private donations.

In this financial year, \$7.6m was raised. We continue to do this work through our partnership with Compassion International, whose mission is to release children from poverty in Jesus' name.

## **Government Support**

Private donations work alongside New Zealand Government aid funding to deliver life-changing outcomes on innovative projects delivered through our amazing partners. This year we received \$1.2m of development funding for our Empower projects for work in the Philippines, Sri Lanka, and a new project in Vanuatu. The Restore cause received \$446k of disaster relief funding for projects in East Africa, the Rohingya Refugee Crisis and Cyclone Gita.

**\$10.7m**

spent on our work with international partners.

**\$1.2m**

development funding from the New Zealand government.

**\$7.6m**

raised for sponsor children around the world.

**A full set of audited financial statements is available on request.**

**Contact: [annualreport@tearfund.org.nz](mailto:annualreport@tearfund.org.nz)**

## Statement of Revenue and Expenses

For the year ended  
30 June 2018

Revenue	2018	2017
Non-government income	12,527,484	13,193,782
Government funding	1,624,762	2,026,016
Interest Received	15,826	68,157
Net Sales Revenue	6,411	27,880
<b>Total Revenue</b>	<b>14,174,483</b>	<b>15,315,835</b>
<b>Expenses</b>		
Programme grant expenditure	10,678,947	11,688,032
Education and advocacy	263,198	361,798
Promotional expenditure	1,957,457	1,689,325
Administration expenditure	2,272,785	2,198,006
<b>Total Expenses</b>	<b>15,172,387</b>	<b>15,937,161</b>
<b>Net Surplus/(Deficit)</b>	<b>-997,904</b>	<b>-621,326</b>

## Statement of Financial Position

For the year ended  
30 June 2018

Assets	2018	2017
Current Assets	2,978,833	2,731,409
Intangible Assets	720,857	802,008
Non Current Assets	176,765	181,794
<b>Total Assets</b>	<b>3,876,455</b>	<b>3,715,211</b>
<b>Liabilities</b>		
Current Liabilities	2,697,474	1,530,607
Term Liabilities	37,347	19,249
<b>Total Liabilities</b>	<b>2,734,821</b>	<b>1,549,856</b>
<b>Funds</b>		
Undesignated Funds	186,746	139,545
Designated Funds	141,972	1,323,011
Capital Reserve	222,710	112,593
General Funds	590,206	590,206
<b>Total Net Assets</b>	<b>1,141,634</b>	<b>2,165,355</b>

# This is our Faith in Action



PICTURE Rosie Paterson-Lima

Please consider remembering Tearfund in your will. To find out more, email [bequests@tearfund.org.nz](mailto:bequests@tearfund.org.nz)

0800 800 777  
[tearfund.org.nz](http://tearfund.org.nz)  
[enquiries@tearfund.org.nz](mailto:enquiries@tearfund.org.nz)

PO Box 8315, Symonds St  
Auckland 1150, New Zealand  
64C Stoddard Rd, Mt Roskill

**tearfund**

Tearfund is a registered charity, Charities Act 2005 registration CC21725. Donations \$5 and over are tax deductible.