



tearfund

Annual Report | 2017

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Charity Act 2005 registration CC21725





Dear friends,

It is one of my yearly privileges to showcase what our supporters have achieved on behalf of the people that Tearfund serves. Thank you so much for your faithful generosity in engaging with the work of Tearfund and our incredible partners.

With your support, we have impacted more than 184,000 people and spent \$11.7m on our programmes over our five causes; Restore, Empower, Protect, Nourish and Sponsor. One of the biggest challenges over the year has been meeting the need in disasters, as long-running conflicts, droughts and other natural disasters have caused devastation around the world. But with your support and government funding, we delivered \$1,692,610 worth of relief to those who so desperately needed it.

One area where we have broken new ground this year has been in the advocacy space. To add to the Justice Conference launched in 2016, we received an overwhelming response to the inaugural Ethical Fashion Guide, Aotearoa, with over 7,000 copies being downloaded.

There have been many successes over the year, and we will leave the rest of this report to fill you in on them, but of particular interest, besides the numbers, is that we celebrate the successful end of our 30-year journey with Asha in India. We leave Asha as a partner that has outgrown the need for our funding and that is the sort of success we aspire to achieve.

Thank you for your loyal support over the past year. As always, our Annual Reports are about what you have helped to achieve.



Ian McInnes
CEO



Gary Agnew
Chairman of the Board

Motivated by Jesus, we encourage Kiwis to act for justice to relieve poverty among the world's most vulnerable people.

Tearfund puts faith into action. We combine the commitment of our local team with the expertise of international partners to bring about real change in the lives of those most in need.

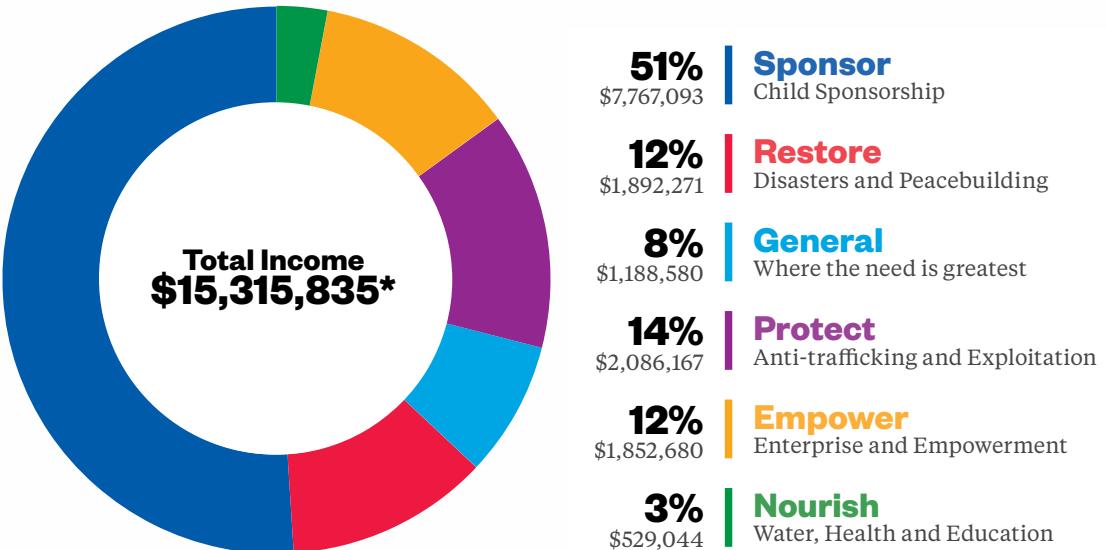
We **nourish** communities with life's essentials. We **protect** the vulnerable from exploitation. We **restore** hope and peace when disaster and conflict strikes. We **sponsor** children in need, and we **empower** people to create sustainable livelihoods.

Our vision is to see individuals and communities around the world transformed by hope, opportunity and dignity.

We invite you to join us in making a real difference.

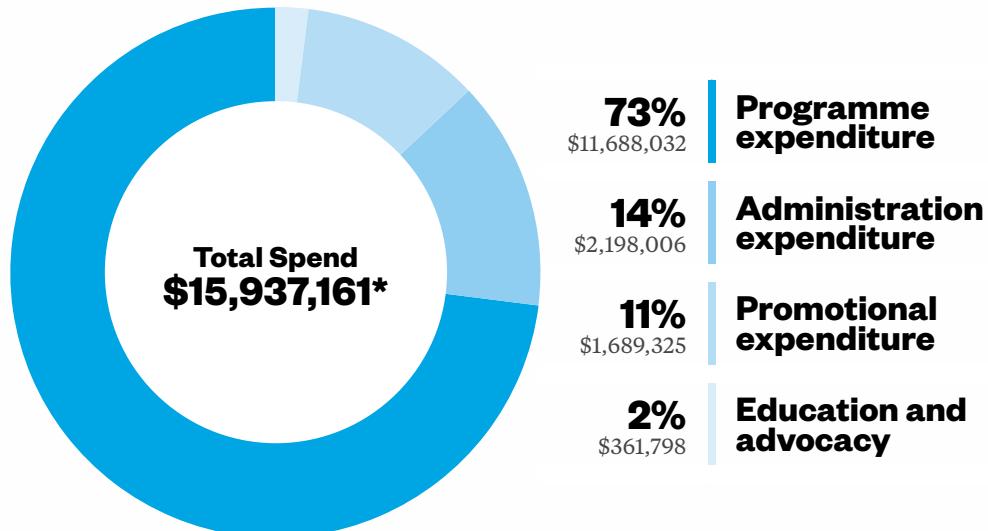
Income by cause

for the
year ended
30 June 2017



How your money was spent

for the
year ended
30 June 2017



For more information,
see page 26 for the
financial review.

Where we work

We believe communities have the best solutions to their problems, so we identify local organisations around the world to partner with and empower to effect positive change.



Our causes

-  Sponsor
-  Restore
-  Protect
-  Empower
-  Nourish

Find out more online
tearfund.org.nz/Our-Work



Empower | Enterprise and Empowerment

We believe everybody should have the opportunity to make a living and provide for their family.

Empower helps people to improve their incomes and brings about lasting social change through farming cooperatives and self-help groups.

Farming cooperatives

Mongolia

266 farming cooperative members increased their household incomes.

Two-thirds of households were able to afford more animals, healthcare, children's education, assets, food and savings.

Two-thirds of families now make a living from growing vegetables; previously it was only one-quarter. Almost half now use vegetables for their main income.

Sri Lanka

Regular monthly incomes for nearly 3,000 farmers in the dairy project has allowed families to plan and cover costs such as education for their children. This has seen poverty levels drop significantly.

The Sri Lankan economy has benefited from the NZ \$2.9m contribution from milk sales since the programme started.

This success has set the stage for an expansion of the project in other areas.

25%

of families have raised their incomes by 191% by growing organic crops.

-Philippines

96%

increase in the average milk production, per milking cow.

-Sri Lanka

698%

increase in the average farmer's income over five years.

-Mongolia

Before I joined the Self-help Group, (SHG) I faced many problems. I wasn't able to provide materials for school for my five children and enough clothing. I decided to start making enjera (Ethiopian flat-bread) and drinks so that my children could go to school. After the SHG concept was introduced, I collected 20 people and became the mediator of our group. We started by saving the equivalent of NZ 50c a week. After five months, we were able to give out loans. I began to expand my business and I've continued for the past six years.

I have been able to build my own house.

Demekech—Ethiopia



PICTURE Helen Manson

Self-help Groups

Self-help Groups have had some impressive results over the year. As well as improving incomes, they have had a positive impact socially, both in families and the wider communities.

In Ethiopia

The incomes of more than 25,000 people, particularly women, were improved.

88% of members had better incomes and 9 in 10 members saved money.

Members were not affected by the drought as much as non-members, as they had access to capital that enabled them to cope better.

India

Loans from Self-help Groups are one of the major sources women and their families report experiencing change.

Nearly 3,000 women are part of a Self-help Group, where personal and social development knowledge has been improved.

South Africa

Garden groups saw an improvement of around 90% in access to safe and nutritious food over the period of the programme.

79 new groups formed to learn about and start small businesses, exceeding the target of 55 groups.

3,818

households experienced improved incomes through SHG involvement.

-Ethiopia

88%

of SHG members reported increased incomes.

-Ethiopia

All of Syria is beautiful. I miss it. There we had electricity, water and schools. I miss my friends. We used to play jumping ropes and sit around and talk. Mostly, I miss my grandparents' house. We used to go there, sit around and chill. They'd give me sugar and tea. The war in Syria means everyone is separated from each other. I want to be an English teacher and right now I go to school at the local church. This might be the last year I am in school though as I am the oldest age they accept. The best thing about the food vouchers is when my Mum lets me buy a special treat with them, like gum.

Halla, 11—Syrian refugee



PICTURE Helen Manson

Restore | Disasters and Peacebuilding

This year has been one of the most challenging years we've had in recent times, as the fall-out from long-running conflicts, droughts and other natural disasters have caused devastation around the world.

Thanks to our generous supporters, Tearfund's partners have been there to help more than 130,000 people around the globe in their time of greatest need.

East Africa

Thanks to the generous donations of Tearfund supporters, we were able to help more than 61,000 people; the majority were South Sudanese refugees who had fled the conflict to Uganda.

Our East Africa response in Uganda included 119 water truck deliveries, each containing 10,000 litres. That's more than 1 million litres in total.

Nearly 2000 drought-affected Somalis received assistance, including safe drinking water

and nutritional supplements for undernourished children.

Syrian Refugee Crisis

4,000 people, including Syrian refugees and vulnerable Lebanese host families, have received aid, including 4,000 food vouchers and 2,000 fuel vouchers.

Other

Almost 16,000 people affected by Cyclone Matthew in Haiti received assistance, including food, hygiene and shelter kits, and water filters.

In the Pacific, as part of a disaster risk reduction programme, 341 people undertook first aid training, 442 people participated in disaster simulations, and 23 in livelihood activities.

7,735
people received emergency food assistance.
-India floods

400
undernourished children received nutritional supplements for three months.
-Somalia

1,600
emergency household food kits were distributed.
-India floods

Integral:

Tearfund is a member of the Integral Alliance, a group of 26 Christian aid organisations around the world that pool resources to respond to disasters. Together, we work in 85 countries through over 600 partners.

Kannika* is a single mother who was struggling to find work in her village.

She was approached by a woman she went to school with and told she could get a childcare job if she would move countries. The recruiter organised everything, and she was told she could repay the relocation costs when she was earning.

When Kannika arrived, her friend asked for her visa and passport, which she would hold until the debt was repaid. At first, Kannika didn't think anything was wrong, but there was no job in childcare, and she was

told she would have to repay the money by working as a prostitute. She was told not to tell the police as she had no passport and she would be arrested.

Kannika had no choice as she was afraid she would be beaten. Kannika met a member of one of Tearfund's partners at a red light district. She was afraid to go with him as she had already been deceived. However, she decided to trust him, and she was helped to return home.

* Name has been changed to protect Kannika's real identity.



Protect | Anti-trafficking and Exploitation

Over the past financial year, Tearfund's partners have made a significant mark in combatting human trafficking and exploitation and caring for the survivors of this despicable crime.

Our work has impacted more than 7,000 people caught in modern-day slavery across five countries.

Prevention

Nepal

In Nepal, since the introduction of the women's empowerment programme into villages with a trafficking history, there have been no new trafficking cases among the 937 participants and their families.

More than 1,000 community members participated in Human Trafficking and Women's Day Events organised by Women's Action Groups.

74 women seeking employment abroad received safe migration counselling.

Prosecution

Thailand

Our partner in Thailand was involved in 42% of the country's sex trafficking prosecutions in 2016, with a 100% conviction rate. The average jail time for 11 convictions was nearly 60 years.

Five survivors were accompanied to the US to testify. As a result of their powerful testimonies, one perpetrator was found guilty, sentenced to 70 years imprisonment, and ordered to pay US\$40,000 to those he abused.

100%

conviction rate against those tried for human trafficking.
-Thailand

88

survivors of sexual exploitation were assisted with legal cases.
-Cambodia

74

women seeking employment abroad received safe migration counselling.
-Nepal



A raid of just one large brothel resulted in eight arrests, five warrants issued, 15 survivors rescued, and THB 570 million (NZD 23 million) seized by the Anti-Money Laundering Office.

As a result of the work being done in Thailand, there has been a noticeable reduction in corruption. In one high profile case, a senior official admitted he was offered a one million THB bribe but declined, as he knew there was an NGO involved and he could be discovered and reported.

Compensation for trafficking and exploitation survivors has increased per case from about THB 100,000 (NZD 4,000) to THB 250,000 (NZD 10,000).

Cambodia

In Cambodia, 88 survivors of sexual exploitation were assisted with legal cases and there was a 100% conviction rate against those tried for human trafficking.

Aftercare

821 people attended community awareness sessions on gender-based violence, trafficking, online safety and positive parenting.

Safe migration education is being integrated to help prevent international trafficking victims from becoming re-victimised if they choose to travel abroad.

0%

new trafficking cases among the 937 participants in our anti-trafficking prevention programme.

-Nepal

150% increase

in compensation for trafficking survivors per case.

-Thailand



PICTURE Tom Price



PICTURE Alex Carter



PICTURE Tom Price

Nourish | Water, Health and Education

Our programmes reached around 30,000 people over the last year to provide health, education and access to water in the Asia-Pacific region.

We've seen an increase in child immunisations and mothers receiving antenatal care. Health education has also reduced childhood malnutrition, diarrhoea, malaria and pneumonia.

Indonesia

Children's health clubs have been established, involving more than 17,500 children.

More than 3,000 children were weighed and received nutritional supplements.

63 mothers health clubs, involving more than 17,000 members, supported mothers in breastfeeding, infant food nutrition, and reducing diarrhoea and rates of parasitic diseases amongst children.

Water

India

Advocacy has been effective in improving public works such as the construction of

tube wells, hand pumps, piped water from the street and closing sewers, giving more people access to safe water.

Philippines

15 farmers associations and 15 community water groups were formed.

Pacific

Five community-based water and sanitation projects were started by students and graduates in Fiji, Solomon Islands, Vanuatu, Papua New Guinea and Tonga. This included helping their communities install water pumps, tanks, and constructing toilet blocks.

45%

decrease in malnutrition among women.

– India

17,551

mothers received breastfeeding support.

– Indonesia

75%

of girls and 90% of boys now attend school. This is up from 23% for girls and 47% for boys just four years earlier.

– Delhi, India

For women in Jalore district, decisions about their lives are largely controlled by their husbands and mothers-in-law.

The external pressure to bear sons for the family often comes at the expense of women's health.

Lakshmi is a typical example of this social pressure which Tearfund's partner is working to overcome. Lakshmi got married when she was 17, her husband was 24. They have one baby girl, 11 months old, and she is already seven months pregnant with just a four-month gap. Her in-laws and husband made the decision for her—they want a boy, regardless of whether Lakshmi wants this.

Tearfund's partner regularly carries out antenatal checks at Lakshmi's home. At her first check-up she weighed just 39kg, but being seven months pregnant, she should be a minimum of 45kg. Lakshmi was encouraged to eat more nutritious food which is available to her and was shown how to prepare it.

It is against this backdrop that Tearfund's partner is trying to educate both women and their husbands that these social norms can be harmful to women's health as well as making sure they get proper healthcare.

Lakshmi—India

PICTURE Tom Price



10-year-old Emilia loves to play, get into mischief, laugh and love, but she also is acquainted with tears and discouragement. Emilia's mother, Liliana, noticed some strange lumps on her Emilia's neck. The doctors said it was normal, but she knew something was not right. Later she was diagnosed with leukaemia.

Faced with long periods of pain and difficulties, Liliana began to turn to the Lord. The medicines that were not available at the hospital were provided by the Compassion project. Emilia does not stop thanking God for this great miracle in her life. She has a dream of establishing a foundation for children with cancer. "I am well because of the blood of Jesus. I thank God, for He gives me life!"

Emilia, 10—Ecuador



Sponsor | Child Sponsorship

Through Tearfund's partner, Compassion International, each sponsor gives their child access to medical care, an education, pastoral care, a safe place to play, good nutrition and the opportunity to hear about Jesus.

Through the exchange of letters, children in the programme are encouraged and loved.

Over the financial year, 1,055 children received the benefits of being sponsored, taking the total to 11,990 children sponsored through Tearfund.

- Children wrote 35,700 letters to their sponsors.
- Sponsors wrote 24,400 letters back to their sponsored child (including birthday and Christmas cards).
- Sponsors gave 5,500 child gifts (excluding Christmas gifts) totalling over \$219,000.

All child development programmes provide opportunities that encourage healthy development in four areas — spiritual, physical, social and economic. Our child sponsorship programme is also the only child sponsorship programme validated as effective through independent research.

The research was conducted in 2008 by a team of researchers led by Dr Bruce Wydick, a professor of economics and international studies at the University of San Francisco. The findings were published in The Journal of Political Economy in 2013.

35,700
letters were received from children for their sponsors.

24,400
letters were sent to children from their sponsors.

What Makes Compassion Distinct?

Church-based

6,700+ International
Church Partners

Child-focused

1,800,000+
Sponsored Children

Christ-centred

65+ Years serving
children in Jesus' name





PICTURES Helen Manson

Bequests

Leaving a gift in your will to Tearfund enables your life's passions to live on, whether that's lifting people out of poverty, providing education to vulnerable children, or protecting people from exploitation.

Valarie makes a lasting impact through her bequest

Valarie was a Christchurch businesswoman who had a vibrant faith and generously supported charities. Her desire to help others, especially marginalised women and children, was a catalyst in Valarie choosing to remember Tearfund in her will.

Tearfund's vision to see communities transformed by hope, opportunity and dignity resonated with Valarie's heart. Valarie's bequest is making a significant contribution to Tearfund's partner, Homes of Hope, in Fiji. Homes of Hope provides holistic care and counselling for survivors of sexual exploitation.

Like Valarie, a gift in your will is a powerful and lasting way to act for justice and relieve poverty among the world's most vulnerable people. When the time is right, please consider remembering Tearfund in your will. If you would like further information, or a copy of our booklet, *Will power to help end injustice and poverty*, please contact:

Jenny Caston

Engagement Manager – Gifts and Bequests

For more info: email bequests@tearfund.org.nz



Asha

We're proud to celebrate our partner Asha, whom Kiwis have supported through Tearfund for 30 years.

While it's hard saying goodbye, Tearfund is pleased to announce that Asha have reached the point where they no longer need Tearfund funding to maintain their programmes. As a result, we are shifting funding to organisations with greater needs.

Tearfund's most recent programme with Asha focused on the health and wellbeing of the 7,100 inhabitants of Seelampur and Trilokpuri slums in East Delhi. The programme was designed in response to its chronic lack of medical, water and sanitary infrastructure. Economic opportunities in these communities were few, especially for women, who often engaged in risky occupations like stripping insulation from wire for scrap metal merchants. In particular, New Zealanders supported a digital medical initiative which helped to triage medical conditions in the community, dealt with minor health problems via links to clinics, and referred the more serious cases for appropriate hospital care.

Some highlights from the East Delhi Slum Project include:

- 75% fewer residents needed to visit a hospital.
- Three community health and support centres were established and 47 community health volunteers were trained.
- Births delivered in hospitals under the supervision of doctors jumped from 25% to 80%.
- Malnutrition and illness were reduced in children from two-thirds to one-quarter.
- 62% of women can identify community health issues such as poor hygiene, sanitation, unclean water, illness, reproductive health and malnutrition. This is up from 40%.

75%
reduction in primary healthcare cases.

47
community health volunteers were trained.

80%
of births were delivered in hospitals or clinics.

Financial Review

Looking back at the past financial year

\$11.7m

spent on programmes.

184,305

people were
impacted by
our work.

\$2.0m

received in
Government funds.

Overall Spending

In the financial year to June 2017, we spent close to \$11.7m on programmes, with our partners working across five causes around the world. We also spent \$362k on Education and Advocacy; this work connects New Zealand into global issues of poverty and justice. In particular this year, we broke new ground and ran the inaugural Justice Conference and launched the Ethical Fashion Guide, Aotearoa. We ended the year with an operating deficit of \$621k. This was a planned deficit as we distributed designated reserves.

Child Sponsorship

Over half of our revenue comes from child sponsorship, connecting supporters to children in 25 countries. We do this through our continued partnership with Compassion International, whose mission is to release children from poverty in Jesus' name.

A total of \$7.8m was raised in this financial year, which is consistent with our level of support from the previous year.

Government Support

We continue to bring private supporter donations and government aid together to have an amazing impact through key projects. This year, our Empower cause received \$1.1m of Government funding for our work in Mongolia, Philippines and Sri Lanka. The Nourish cause received \$344k for work with Asha in India. The Restore cause received \$593k for relief projects in East Africa and the Syria Refugee Crisis.

We thank our generous supporters for the significant part they play in this work.

A full set of audited financial statements is available on request. Contact:
annualreport@tearfund.org.nz

Statement of Revenue and Expenses

For the year ended
30 June 2017

	Revenue	2017	2016
Non-government income	13,193,782	13,191,775	
Government Funding	2,026,016	947,442	
Interest Received	68,157	149,852	
Net Sales Revenue	27,880	26,974	
Total Revenue	15,315,835	14,316,043	
Expenses			
Programme expenditure	11,688,032	13,110,565	
Education and advocacy	361,798	370,716	
Promotional expenditure	1,689,325	1,601,803	
Administration expenditure	2,198,006	2,036,447	
Total Expenses	15,937,161	17,119,531	
Net Surplus/(Deficit)	(621,326)	(2,803,488)	

Statement of Financial Position

For the year ended
30 June 2017

	Assets	2017	2016
Current Assets	2,731,409	3,055,010	
Intangible Assets	802,008	702,129	
Non Current Assets	181,794	186,035	
Total Assets	3,715,211	3,943,174	
Liabilities			
Current Liabilities	1,530,607	1,128,513	
Term Liabilities	19,249	27,980	
Total Liabilities	1,549,856	1,156,493	
Funds			
Undesignated Funds	139,545	139,545	
Designated Funds	1,323,011	2,056,930	
Capital Reserve	112,593	-	
General Funds	590,206	590,206	
Total Net Assets	2,165,355	2,786,681	

A close-up photograph of a woman with dark skin laughing joyfully. She is splashing water from a pipe onto her face. Her hands are raised, and she appears to be in a public space with other people visible in the background.

**This is our
Faith in Action**

0800 800 777
tearfund.org.nz

PICTURE Helen Manson

tearfund