

**ANNUAL REPORT 2019**





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If you wish to make a complaint to Tearfund, you can do so by calling 0800 800 777 or emailing [info@tearfund.org.nz](mailto:info@tearfund.org.nz)

Charity Act 2005 registration CC21725

PICTURE Nikki Denholm

## CEO MESSAGE

Dear Friends,

Welcome to the 2019 annual report. We are so grateful for God's blessings in the work that we do alongside you. "Faith in Action" underscores everything that we do at Tearfund; faith in God, faith interwoven into our programmes, faith-based partners and faith in you, our loyal supporters. We can truly say that without faith at the centre of all we do, we could not have achieved so much.

With your support, Tearfund and our partners have assisted more than 658,000 people in 40 countries. This report tells a few of their stories and shares some of the highlights and learnings from the journey. The impact you will read about is the result of the long-standing relationships Tearfund has developed with local and international partners and the generous supporters who have stood with us in funding their work.

There is plenty to celebrate here. Our investment in inspirational partners brought about changes in a huge number of ways within and across our causes. For instance, our Empower cause supported a total of 432 Self-help Groups, benefitting 5,725 members and their families across Ethiopia, India and the Philippines with access to savings, credit for business

development and stronger social support. In the Philippines and Vanuatu, now several years on from major cyclone events, our partners' programmes have moved from disaster recovery to sustained economic empowerment and resilience-building.

Finally, I want to signal a change with our causes. This coming year we are reducing our causes from five to four. Our Nourish cause is not disappearing, but the vital areas of water, health and education will be merged across our other causes where needed for simplification reasons.

Your support has helped us invest \$11m into helping to transform lives.

I will leave you to read more about what you have helped us and our partners to achieve on behalf of the people we have the privilege of serving.

God bless you,  
Ngā mihi nui,



**Ian McInnes**  
Tearfund CEO

A stylized, handwritten signature in blue ink that reads 'Ian McInnes'.

## WHERE WE WORK

Find out more online  
[tearfund.org.nz/Our-Work](https://tearfund.org.nz/Our-Work)

We believe communities have the best solutions to their problems, so we identify local organisations around the world to partner with and empower to effect positive change.

**OUR CAUSES:**  Sponsor  Empower  Restore  Nourish  Protect





# INCOME AND EXPENDITURE

Motivated by Jesus, we encourage Kiwis to act for justice to relieve poverty among the world's most vulnerable people. Tearfund puts faith into action.

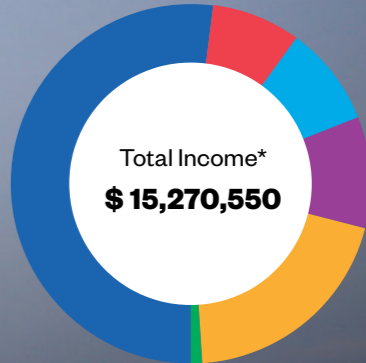
We combine the commitment of our local team with the expertise of international partners to bring about real change in the lives of those most in need. We **nourish** communities with life's essentials. We **protect** the vulnerable from exploitation. We **restore** hope and peace when disaster and conflict strike. We **sponsor** children in need, and we **empower** people to create sustainable livelihoods. Our vision is to see individuals and communities around the world transformed by hope, opportunity and dignity. We invite you to join us in making a real difference.

**How your money was spent**  
for the year ended 30 June 2019



- 72 %** | Programme expenditure  
\$ 10,985,656
- 15 %** | Administration expenditure  
\$ 2,276,267
- 11 %** | Promotional expenditure  
\$ 1,619,880
- 2 %** | Education and advocacy  
\$ 292,482

**Income by Cause**  
for the year ended 30 June 2019



- 52.2 %** | Sponsor  
Child Sponsorship  
\$ 7,964,513
- 8.3 %** | Restore  
Disasters and Peacebuilding  
\$ 1,275,063
- 9.6 %** | General  
Where the need is greatest  
\$ 1,459,982
- 9.8 %** | Protect  
Anti-trafficking and Exploitation  
\$ 1,498,356
- 19.9 %** | Empower  
Enterprise and Empowerment  
\$ 3,038,821
- 0.2 %** | Nourish  
Water, Health and Education  
\$ 33,815

\*For more information, see page 22 and 23 for the financial review.



## EMPOWER

Farming

Empower focuses on growing livelihoods and ensuring families can meet their needs through agriculture and Self-help savings and loan groups.

Tearfund's Empower partners focus on farming in the Philippines, Sri Lanka, Mongolia and Vanuatu. Over the year, Tearfund and our partners in this cause assisted almost 62,000 people. In the Philippines and Vanuatu, Tearfund partners have stayed with communities recovering from disasters. **Now several years on from major cyclones, our partners' programmes have moved from disaster recovery to sustained economic empowerment and resilience-building.**

In Vanuatu, our partner started three social enterprises enabling farmers to access buyers for their products and increase their income. The quality of the farmers' coffee has improved so much that beans shipped to New Zealand attracted a speciality coffee price that was 87% higher than the average global price for other mild Arabica's.

In Mongolia, specially designed rammed-earth winter greenhouses trap heat— extending the growing season for vegetable growers by up to 60 days compared to conventional tunnel houses, increasing incomes for farmers in cooperatives.

From Mongolia to Sri Lanka to Vanuatu, our partners have helped farmers to increase their incomes by supporting the production, processing and marketing of farm produce.

### SRI LANKA

**14%** increase in milk volume sold by dairy farmers since the previous year.

**1,800** farmers received training in organic farming, exceeding the target of 750 farmers by 140%.

### MONGOLIA

**15-20%** increase in income farmers are achieving as a result of winter greenhouses.

**18** winter greenhouses in three different provinces of Mongolia have been built since 2012.

### VANUATU

**2 tonnes** of peanuts sold by farmers— a 25% increase on last year.

**11 tonnes** of green coffee were sold (with a value of approx. NZD 102,000).



PICTURE Sarah Pollok

### Coffee boosts recovery following cyclone

After Cyclone Pam wiped out their crops, Lui and Joe had to rethink everything. That was when Tearfund's partner gave them coffee seeds and training to make the coffee thrive.

Now, the farm is so large they hire friends and family to help harvest and manage the land. "We were taught how to do a cost analysis to see the most effective way to farm, what to farm and how much to grow so we can maximise our profit and effort," said Joe.

**Joe**



## EMPOWER

Enterprise

Tearfund's partners in India, the Philippines and Ethiopia have supported community members to form Self-help Groups. This is where people come together to save money and take loans to start or expand businesses.

As well as being a means of increased financial wellbeing, members of these groups build strong relationships with one another, increasing support networks and confidence. A total of 432 Self-help Groups were supported by Tearfund in the past year, benefitting 5,725 people.

Our partners strive to support gender equality and seek to empower women through economic development. For example, in Western Samar, Philippines, at least 60% of farmers participating in our partner's programmes and 77% of group members are female. In India, women have grown in confidence, started businesses, and learnt to exercise their rights through women's Self-help Groups.

### ETHIOPIA, INDIA, PHILIPPINES

A total of **432** Self-help Groups were supported by Tearfund in the past year, benefitting 5,725 members and their families.

**40,000** women in slum communities who have joined Self-help Groups have received training to help them succeed with small enterprises that impact their communities.

### PHILIPPINES

**100%** of Self-help Group members now have enough income to support their basic needs and available funds to cover their children's education costs.



PICTURES Helen Manson



## RESTORE

### Disasters and Conflict

In the past year, Tearfund and our partners assisted more than 491,000 people affected by disasters and conflict by providing life-giving aid.

We were there for people with food and emergency shelter to survivors of Cyclones Idai and Kenneth in Mozambique. Closer to home, we helped resource a local church following the Christchurch mosque tragedy to provide care and support for the refugee and Muslim community who had been targeted in the attack.

We continued to support Rohingya and Syrian refugees in Bangladesh and Lebanon, helping to address both education and psychosocial needs and supported peacebuilding and reconciliation efforts in Israel/Palestine.

In the Pacific, we successfully wrapped up two disaster responses in the Highlands earthquake response in Papua New Guinea, meeting critical water and food needs. Following our immediate response to Cyclone Gita in 2018, we helped fund the establishment of a new Village Emergency Management Committee in Tonga.

### Integral Alliance

When a disaster strikes, Tearfund NZ works alongside a global alliance of 22 Christian aid and development organisations. The Integral Alliance, formed in 2004, helps coordinate a more effective response. This helps prevent confusion in the aftermath of a disaster and provides crucial coordination for a more effective response. With God at the centre, members bring together their financial resources, personnel and partners, ensuring a focused response. Members also work together to fund and resource ongoing community development work and disaster recovery projects. Integral Members work in over 100 countries, across 34 sectors, and have a network of 680 local partners.

**Integral:**



### Learning helps Syrian refugee children

Tearfund's support was used to help provide informal education to 1,650 Syrian refugee children living in Lebanon.

Sima\* is the mother of three girls who regularly attend the learning centre in Lebanon for Syrian refugees. Sima says that when her children stay in the house all day, they become frustrated and aggressive. "When they don't interact with other children or grow their skills and knowledge, they become sad. Once my children started coming to the learning centre, they changed. Their morale and attitude improved. They are happier. I can tell from the way they talk. They eat more; they laugh more."

*\*Not her real name*



### SYRIA REFUGEE RESPONSE, IN LEBANON

With support from Tearfund New Zealand and other organisations, our partner in Lebanon has grown its informal education programmes for Syrian refugee

children in Lebanon from **1,200** children in 2016/2017 to **1,650** children in the last year.

### REFUGEES IN BANGLADESH

**4,357** adolescents were involved in youth clubs established in 10 camps.

**96%** of Rohingya refugee households assisted by our partner with health education later reported they had made changes to protect their health.

### EARTHQUAKE RESPONSE, LOMBOK, INDONESIA

**5,778kg** of rice distributed.

**100%** of targeted earthquake-affected households now have access to latrines.



PICTURES Helen Manson

## PROTECT

Modern Slavery and Exploitation

The Protect cause aims to holistically combat labour and sex trafficking and exploitation in all its forms.

To do this, it works holistically through what is called the “five Ps approach”: prevention, prosecution, protection, policy and partnership. Our partners’ work covers women’s empowerment and improving job opportunities, legal support and action, community mobilisation and reintegration of survivors back into communities. In the past year, our four Modern Slavery programmes across four countries assisted more than 35,650 people. Tearfund is also targeting changes in how workers are treated in the fashion industry through consumer advocacy and the production of our Ethical Fashion Guide Aotearoa.

### Nepal

Our prevention partner in Nepal continued to mobilise communities to improve their well-being and reduce their vulnerability to human trafficking and exploitation. In Nepal, forty members of Women’s Action Groups, which focus on women’s empowerment, income opportunities and prevention of trafficking, now hold leadership positions in their communities. Our local partner told us: “These women leaders were trained for a leadership role, and now they are representing women’s issues, rights and concerns at all levels of the community decision-making process.”

### Thailand

In Thailand, our partner uncovered factors facilitating the trafficking of African women for sex work. The Thai Government has subsequently strengthened immigration processes to prevent this from happening in future. Our partner notes, “The impact of this is immeasurable, and if the [new] policy remains, it will undoubtedly stop hundreds of victims from being trafficked to Thailand over the coming years.” Our partners have also provided support to help prosecute offenders. **There have been 54 successful convictions in Thailand and Cambodia in the past year.**



## Cambodia

In Cambodia, our partner celebrated their 25th birthday and the strong relationships they have built over this time with government and other organisations. When incidences of trafficking and abuse occur, these institutions confidently refer survivors of the most challenging cases to our partner for comprehensive trauma care.

## Fiji

In Fiji, as a result of advocacy for ante-natal care for single under-18-year-olds, it is now a more comfortable, less stressful experience for these young survivors of abuse, with health personnel ensuring their privacy during clinic visits.

## Working with Integral Alliance

In November 2018, Tearfund New Zealand hosted the Integral Alliance Anti-Trafficking and Exploitation Collaboration Conference in Bangkok, Thailand. This conference brought together 44 participants from 13 different countries, representing seven Integral Alliance Members. All participants shared a common desire for addressing human trafficking and came together to learn, share and connect so that work in this area could be amplified.



PICTURE Hagar

## Channary received help to rebuild her shattered life

Channary\* from Cambodia was abused by her father when she was 15, and in order to escape from his unwanted attention, she sought help from Tearfund's partner.

When she came into the programme, she suffered mental health issues and carried a strong sense of shame, anger and disappointment. She was nervous when she first met her counsellor but felt relieved once she realised her counsellor could walk through the pain with her. She describes herself now as "strong and brave". Channary is older and now a mother. "I have more confidence. I think counselling has helped me to become a good mother. I will help my daughter to be like me; strong, confident and brave."

*\*Not her real name*



PICTURE Nikki Denholm

## NEPAL

**NO** women were trafficked from our partner communities once the programme started.

**80** women increased their income through small businesses such as livestock and poultry farming, tailoring, vegetable gardening and a small shop. These activities help protect against trafficking risk.

**40** members of Women's Action Groups now hold leadership positions in their communities.

## THAILAND AND CAMBODIA

**54** convictions (24 in Thailand and 30 in Cambodia).

**56** trafficking victims removed from harm (Thailand).



## NOURISH

Water, Health and Education

The Nourish cause aims to ensure communities' basic needs are met with dignity, and structural injustices are challenged.

Over the past year, more than 19,200 people benefited from Tearfund's work in the areas of health and education across eight countries: India, Indonesia, Tonga, Papua New Guinea, Vanuatu, Solomon Islands, Fiji and Kiribati. This included improved health outcomes for people in vulnerable Indian communities, particularly women and children, and professional education for Pacific youth workers.

Two partners working in vulnerable Indian communities concluded multi-year projects, seeing positive changes in health and community life. Our partner in Rajasthan concluded a four-year maternal and child health project in Jalore district. The project addressed some major health issues including malnutrition, unsafe birthing practices and low knowledge in the causes and treatment of diarrhoea, which posed health risks to mothers and young children. They achieved a 73% increase in exclusive breastfeeding for the first six months, a 44% reduction in incidences of diarrhoea among young children, and a 57% reduction in acute respiratory infections.

In the Pacific, Tearfund concluded our partnership with youth development organisation Ola Fou, which began in 2009. Support from Tearfund helped Ola Fou to fill a gap in training opportunities for Pacific youth workers, offering professional qualifications (which became NZQA accredited from 2014 onwards).

In Indonesia, our partner helped farmers and fishermen to improve their livelihoods. Through training and help with fishing equipment, fishermen have increased their catch and income. The farmers learnt to grow organic vegetables for better nutrition. Previously they used chemical fertilisers that drained them financially, and yields were low. Now they can feed their families and make a better profit from what they sell.





In FY19, we wrapped up our funding partnership with Pacific partner, Ola Fou. Over the years:

#### PACIFIC ISLANDS

**442** young leaders graduated with certificates or diplomas in youth development (2006-2018).

**277** communities have had disaster preparedness surveys carried out.

#### INDIA

**354** people have increased awareness of women and children's rights.

**2,498** young people were immunised.

#### INDONESIA

**73** farmers have been trained in organic farming and nutrition education.



### Organic crops improving nutrition and incomes

Growing crops for better nutrition is a challenge for people living in Hibala, the most remote island in South Nias, Indonesia. Tearfund's partner has helped local people to grow food more cheaply and abundantly, with greater nutritional benefits, using organic farming methods.

"We were trained in how to prepare the land, to grow seeds, to produce good seedlings, and to look after the plants. We learned how to grow organically. We used to run out of money buying chemical fertilisers so we could not feed the plants continually. Before the training, we didn't know that we could use plants as fertiliser and pesticides.

The vegetable yield was excellent. We have enough for our families and plenty to sell. We also brought the vegetables as offerings to the church as our thanksgiving of God's blessings over us."

*Vegetable grower, Amos Telaumbanua*

## SPONSOR

Child Sponsorship

In partnership with Compassion International, Tearfund continues to encourage Kiwis to sponsor children across 25 countries.

We passionately believe child sponsorship is a powerful tool in child development, and we're committed to walking with children as they reach their full potential, ensuring they are known, loved and protected. Tearfund work closely with Compassion International, bringing our wider community development expertise to help Compassion meet needs more effectively. We're incorporating feedback from NZ sponsors as we look for new ways to improve the sponsorship experience.

As Compassion refreshes their child and youth development programmes, the sponsorship programme delivered by local churches is changing. This is to allow greater flexibility in how the programmes are delivered across the diverse countries and local contexts in which they operate. In addition, we're partnering with Compassion Indonesia, supporting tuberculosis and malaria prevention projects. Over the next two years, we hope to learn more about how preventative health initiatives complement the sponsorship programme. In the future, we will expand this work, exploring new opportunities in South-east Asia and beyond.







### Help extended to family after flood destroyed home

Esmeralda and her sister woke at 3 am to find the mattress they were sleeping on was floating in water. Heavy rain in the Dominican Republic where they live caused a nearby lagoon to rise, flooding their house. In less than an hour, the rain had taken what little her family had. Tearfund’s child sponsorship partner, Compassion, helped Esmeralda and her family by providing beds, a stove, clothing, food, shoes, school supplies and a roof to sleep under. Staff also mobilised local resources to help them rebuild their home.

“What the Compassion Centre has done for us is so impactful. If I don’t have anything to give my children for dinner, I can come to the Centre and they provide for us. When I need medicine for my children or school supplies, the Centre is always there. I have no words, just a thankful heart. In the most difficult moments, God has put loving people that have been there for us—and they are from the Compassion Centre.”

*Eladía Martínez, Esmeralda’s mother.*

# 11,310

children sponsored through Tearfund.

# 19

children visited by their Kiwi sponsors.

# 6

visits were made to Indonesia, 5 to Uganda with the remaining spread across Philippines, Rwanda, Haiti, Ethiopia & Bolivia.

# 22,481

the number of letters sent to sponsor children.

# 40,351

the number of letters sent to sponsors.

# \$190,000

was shared with sponsor children to put a smile on their faces at Christmas.





## FINANCIAL REVIEW

### Overall Spending

In the financial year to June 2019, we sent close to \$11m to our international partners working across five causes globally. This impacted 658,000 people. We also spent \$292k on Education and Advocacy, which includes the Ethical Fashion Guide Aotearoa and The Justice Conference, where we connect New Zealanders to global issues of poverty and injustice. We ended the year with a small operating surplus of \$96k.

### Child sponsorship

Child sponsorship supports more than 11,000 children across 25 countries, accounting for over half of Tearfund's revenue from private donations at nearly \$8m through the last financial year. We do this through our partnership with Compassion International, whose mission is to "release children from poverty in Jesus' name".

### Government Support

The New Zealand Aid Programme matches private donations to deliver life-changing outcomes on innovative projects delivered by our partners. This year we received \$1.9m of New Zealand Aid for our Empower projects in the Philippines, Sri Lanka, Vanuatu, and a new project in Ethiopia. The Restore cause received a further \$199k of disaster relief funding for Indonesia.

A full set of audited financial statements is available on request. Contact: [annualreport@tearfund.org.nz](mailto:annualreport@tearfund.org.nz)

### Statement of Revenue and Expenses for the year ended 30 June 2019

	2019	2018	
<b>REVENUE</b>	Non-government income	13,078,557	12,527,484
	Government funding	2,057,320	1,624,762
	Interest Received	38,770	15,826
	Net Sales Revenue	95,903	6,411
	<b>Total Revenue</b>	<b>15,270,550</b>	<b>14,174,483</b>
<b>EXPENSES</b>	Programme grant expenditure	10,985,656	10,678,947
	Education and advocacy	292,482	263,198
	Promotional expenditure	1,619,880	1,957,457
	Administration expenditure	2,276,267	2,272,785
	<b>Total Expenses</b>	<b>15,174,285</b>	<b>15,172,387</b>
	<b>Net Surplus/(Deficit)</b>	<b>96,265</b>	<b>-997,904</b>

### Statement of Financial Position for the year ended 30 June 2019

	2019	2018	
<b>ASSETS</b>	Current Assets	3,179,855	2,978,833
	Intangible Assets	623,705	720,857
	Non Current Assets	165,390	176,765
	<b>Total Assets</b>	<b>3,968,950</b>	<b>3,876,455</b>
<b>LIABILITIES</b>	Current Liabilities	2,702,309	2,697,474
	Term Liabilities	28,742	37,347
	<b>Total Liabilities</b>	<b>2,731,051</b>	<b>2,734,821</b>
<b>FUNDS</b>	Undesignated Funds	246,018	186,746
	Designated Funds	59,891	141,972
	Capital Reserve	341,784	222,710
	General Funds	590,206	590,206
	<b>Total Net Assets</b>	<b>1,237,899</b>	<b>1,141,634</b>



## LEAVING A GIFT IN YOUR WILL

Leaving a gift to Tearfund in your will is a way of continuing things you care about. Kate Turner shares some of the reasons why she has decided to leave a gift to Tearfund.



**“I’ve had the pleasure and the privilege of being involved in child sponsorship with Tearfund.”**

“I’m also very supportive of Tearfund’s Protect work, which seeks to combat human trafficking, slavery, and the exploitation of poor and vulnerable people. I decided to leave a bequest to Tearfund as I believe their work is making a difference in fighting injustice and alleviating poverty around the world. They are putting faith into practical action and achieving results that transform lives and local communities. **I know anything that I leave them will be well used and help those in greatest need.**” – *Kate Turner*

If you would like to know more about our gifts in wills programme, please contact us on

### Engagement Manager – Gifts in Wills

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PICTURE Helen Manson



A photograph of three children standing on a rocky outcrop, looking out over a landscape. A large tree is on the left, and the sky is blue with clouds. The text 'This is our Faith in Action' is centered in the upper half of the image.

This is our **Faith in Action**

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Tearfund is a registered charity.  
Charities Act 2005 registration CC21725.  
Donations \$5 and over are tax deductible.

PICTURE Helen Manson

The Tearfund logo, consisting of the word 'tearfund' in a blue, lowercase, sans-serif font, enclosed within a white circular background.

tearfund